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UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT TACOMA

RADIATOR EXPRESS WAREHOUSE,  
INC., d/b/a 1-800-RADIATOR,

Plaintiff,

v.

PERFORMANCE RADIATOR PACIFIC,  
LLC, and PERFORMANCE CONTAINER  
CO., LLC,

Defendants.

Case No. 09-5691RJB

ORDER GRANTING  
DEFENDANTS' MOTION TO  
COMPEL

This matter comes before the Court on Defendants' Motion to Compel (Dkt. 35). The Court has considered the motion, responses, and the remainder of the file herein.

**I. FACTUAL BACKGROUND AND PROCEDURAL HISTORY**

On November 4, 2009, Plaintiff Radiator Express filed a complaint, which was amended on November 13, 2009. Dkts. 1, 5. Plaintiff alleges in its amended complaint that Defendants Performance Radiator and Performance Container breached a contract, breached an implied covenant of good faith and fair dealing, violated the Lanham Act, violated the Washington State Consumer Protection Act, interfered with a contractual relationship, and committed trade defamation. Dkt. 5.

On March 2, 2010, Defendants served Plaintiff with its first set of Interrogatories and Requests for Production. Dkt. 36-2, Ex. 4. Defendants state that the requests seek, among other

1 things, information and documents that support the Plaintiff's claim that it suffered damages  
2 caused by Defendants' alleged conduct, and documents that support the Plaintiff's allegation that  
3 it has been impaired in its management of franchisees and in its financial condition. Dkt. 35, p.  
4 3. Defendants state that the Plaintiff objected to each of the requests, refused to produce  
5 responsive documents, and insisted that its expert report, which has not been disclosed, will  
6 satisfy its obligation to respond. Dkt. 35, p. 3-4. Defendants state that after conferring with  
7 opposing counsel, Plaintiff agreed to produce certain, select documents, but not others, in  
8 support of its damages claim. Dkt. 35, p. 4. Defendants allege that Plaintiff has failed to  
9 produce the documents it agreed to produce after the conference between counsel. *Id.*  
10 Defendants' state that they have conferred with opposing counsel and have been unable to  
11 resolve the discovery issue. *Id.* On July 1, 2010, Defendants filed this motion to compel  
12 discovery. Dkt. 35. The Defendants are requesting that the Court compel Plaintiff to respond, in  
13 full, to: (1) Interrogatory No. 5 and Request for Production Nos. 11 and 12, and (2) Request for  
14 Production Nos. 13-28 of Defendants' first written discovery requests. Dkt. 35, p. 1.

## 15 II. DISCUSSION

16 Defendants argue that it has a right to all relevant financial information and documents,  
17 not just those that Plaintiff believes supports its position, because the requested documents and  
18 information relates to the Plaintiff's claims of financial harm and impairment of its management  
19 of franchisees. Dkt. 35, p. 6.

20 Plaintiff responds by arguing that it does not need to produce documents or information  
21 related to Interrogatory No. 5, and Document Requests Nos. 11 and 12, because it is not required  
22 to produce such documents or information until the expert disclosure deadline. Dkt. 40, p. 4-5.  
23 Additionally, Plaintiff states that it does not need to produce documents or information related to  
24 Document Requests 13 through 28 because the requests are overbroad, irrelevant, and not  
25 reasonably calculated to lead to the discovery of relevant evidence. Dkt. 40, p. 5-7.

26 Parties may obtain discovery regarding any nonprivileged matter that is relevant to any  
27 party's claim or defense. Fed.R.Civ.P. 26(b)(1). Relevant information need not be admissible at  
28 the trial if the discovery appears reasonably calculated to lead to the discovery of admissible

1 evidence. *Id.* Discovery provisions are to be applied as broadly and liberally as possible.  
2 *Hickman v. Taylor*, 329 U.S. 495, 506-507 (1947). Mutual knowledge of all the relevant facts  
3 gathered by both parties is essential to proper litigation. *Id.* at 407.

4 On notice to other parties and all affected persons, a party may move for an order  
5 compelling disclosure or discovery. Fed.R.Civ.P. Rule 37(a)(1). The motion must include a  
6 certification that the movant has in good faith conferred or attempted to confer with the person or  
7 party failing to make disclosure or discovery in an effort to obtain it without court action. *Id.* If  
8 a party fails to make a disclosure required by Rule 26(a), any other party may move to compel  
9 disclosure and for appropriate sanctions. Fed.R.Civ.P. Rule 37(a)(3)(A). A party seeking  
10 discovery may move for an order compelling an answer, designation, production, or inspection.  
11 Fed.R.Civ.P. Rule 37(a)(3)(B).

12 In this case, the information and documents requested by the Defendants appear related  
13 to their defense and Plaintiff's claims. Plaintiff's allegations include interference with a business  
14 relationship and economic and reputational damages. In order to defend against such  
15 allegations, it appears that it is necessary for the Defendants to establish whether there was  
16 actual harm done by their actions. Therefore, the information and documents that are requested  
17 by Defendants is relevant. Moreover, the discovery provisions are to be applied broadly and  
18 liberally so that both parties are on the same footing. Plaintiff's arguments fail when viewed in  
19 this light. Plaintiff has information and knowledge that it seeks to hold until the latest possible  
20 time. This is inappropriate under the liberal discovery rules. Plaintiff should produce all  
21 information and knowledge so that the Defendants may properly develop a defense, if any. For  
22 the foregoing reasons, the Defendants' motion to compel should be granted.

23 Plaintiff has filed a surreply, in response to Defendants' reply, alleging that the  
24 Defendants have brought up new issues. Dkt. 48. In Defendants' reply, they argue that Plaintiff  
25 has not produced any documents in response to the discovery requests at issue, and that  
26 Plaintiff's filings with state agencies and representations to prospective franchises are not  
27 consistent with Plaintiff's allegations. Dkt. 45. Defendants also attached 176 pages of exhibits.  
28 Dkt. 46. It is arguable whether Defendants' reply was appropriate. However, the Court did not

1 consider the reply or the exhibits filed in support of the motion. Therefore, Plaintiff's motion to  
2 strike the material should be denied.

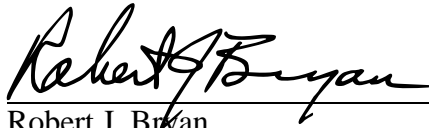
3 **III. ORDER**

4 The Court does hereby find and ORDER:

5 (1) Defendants' Motion to Compel (Dkt 35) is **GRANTED**; and the subject material shall  
6 be produced forthwith; and

7 (2) The Clerk is directed to send copies of this Order all counsel of record and any party  
8 appearing *pro se* at said party's last known address.

9 DATED this 20<sup>th</sup> day of July, 2010.

10 

11 Robert J. Bryan  
12 United States District Judge